



EPIC GAS
DELIVERY UNDER PRESSURE



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Epic Gas

Full Year 2020

Earnings Presentation

17 February 2021



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Q4 & Full Year 2020 Highlights

Improved Performance



Financial Highlights	Q4 2020	Q4 2019	Q420 vs Q419 %	FY 2020	FY 2019	FY20 vs FY19 %
Revenue	\$44.2m	\$43.2m	+2.3%	\$183.5m	\$170.6m	+7.6%
EBITDA	\$14.4m	\$10.9m	+32.1%	\$58.5m	\$44.9m	+30.3%
Net Profit	\$1.7m	(\$0.9m)	+288.9%	\$5.9m	(\$5.7)	+203.5%
Key Indicators						
TCE/Calendar Day	\$9,823	\$9,388	+4.6%	\$10,053	\$9,632	+4.4%
Total Opex/day	\$4,007	\$4,407	-9.1%	\$4,276	\$4,330	-1.3%
Total G&A/day	\$1,098	\$1,158	-5.2%	\$1,048	\$1,137	-7.8%
Calendar Days	3,915	4,026	-2.8%	15,948	15,099	+5.6%
Fleet operational utilisation	94.2%	90.5%	+4.1%	93.6%	92.5%	+1.2%
LTIF (Lost-Time Injury Frequency Rate)	0.00	0.67		0.16	0.34	
% CO2 Reduction (basis 2018 baseline)	2.6%	1.9%		2.9%	1.4%	

- Full Year Operating Profit of \$10.9 million, Net Profit of \$5.9 million after a loss on sale of vessels.
- Full Year EBITDA of \$58.5 million.
- Healthy Cash position of \$55.5 million.
- Higher Covid-19 related operating expenses related to crew costs.
- Cash dividend of \$0.14069 per share.
- Agreed to combine with Lauritzen Kosan A/S to create BW Epic Kosan.

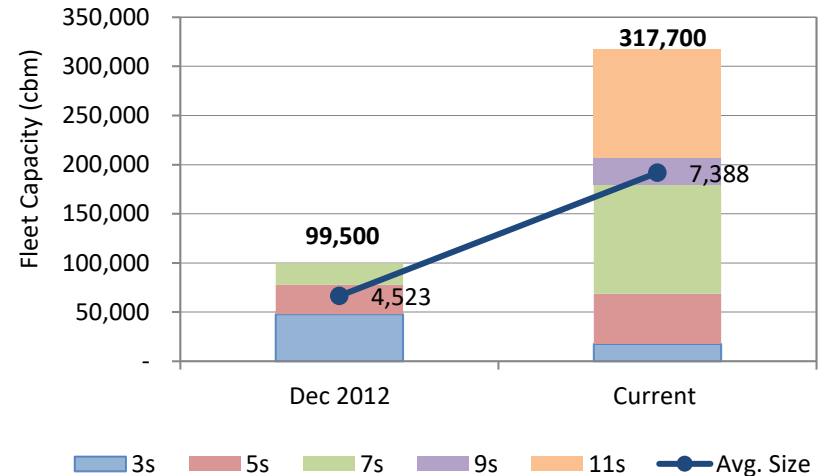
Epic Gas at a glance



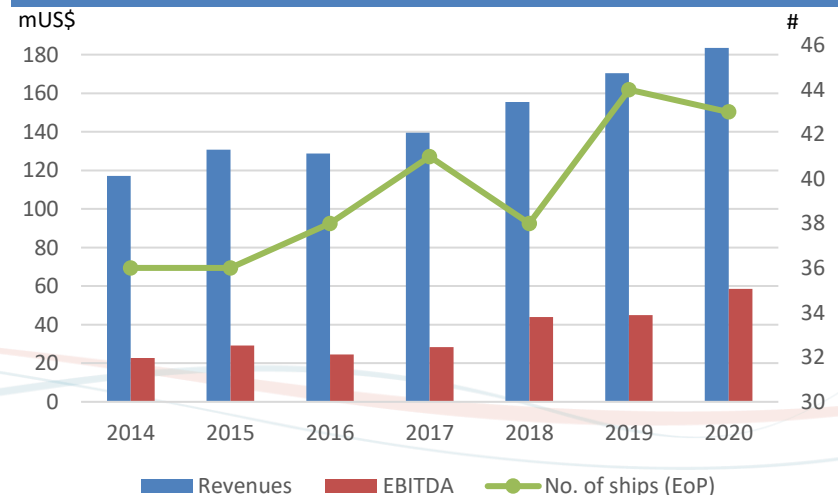
Strong Operating Model

- Epic Gas Ltd., owns and operates a fleet of 42 modern, pressurised gas carriers providing seaborne services for the transportation of liquefied petroleum gas (LPG) and petrochemicals.
- Our vessels serve as a crucial link in the international gas supply chains of leading oil majors and commodity trading houses throughout Southeast Asia, Europe, West Africa and the Americas.
- We are headquartered in Singapore with additional offices in London, Manila and Tokyo.
- Epic Gas has the scale, fleet and operational resources to serve our customers on a truly global basis. We will continue to leverage our in-house commercial and technical expertise to provide the safest, most dependable solutions for our customers.
- **Intention to combine with Lauritzen Kosan A/S to create BW Epic Kosan. Lauritzen Kosan will contribute 34 gas carriers to Epic Gas's fleet. On track to close by the end of the first quarter 2021. Combined Fleet of 76 vessels.**

Focused on the largest pressure vessels



Steady Revenue & EBITDA Growth

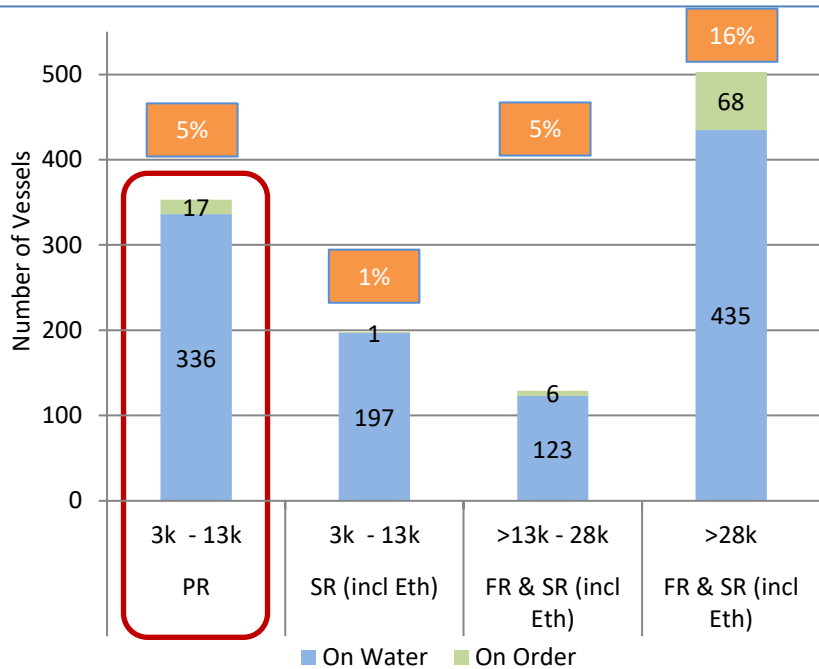


Low Newbuild Vessel Supply



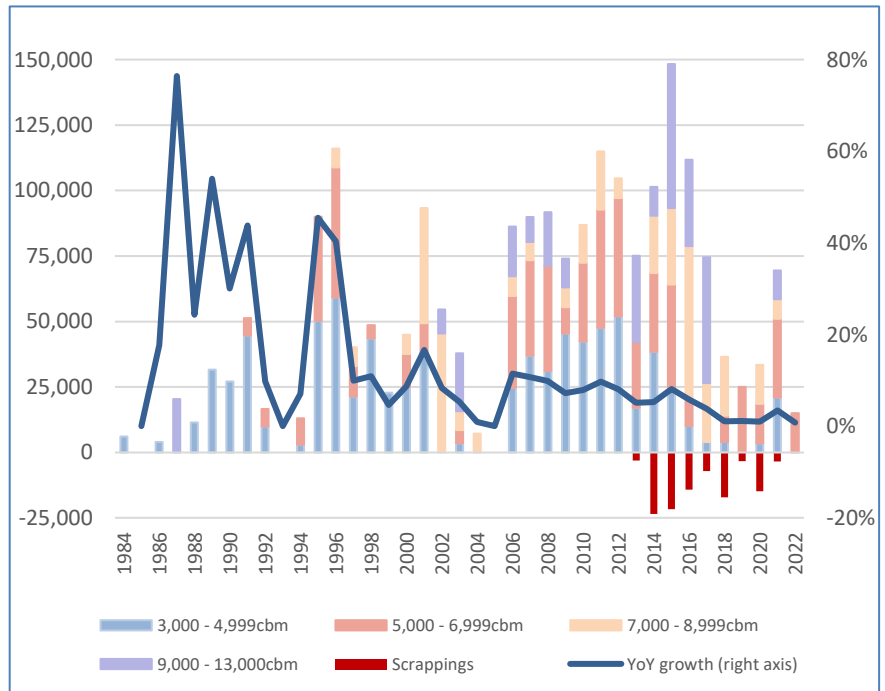
Smaller LPG Vessels Order Book Remains Low

Source: Clarksons Register, Company Data



Pressure Vessel Global Fleet Development

Source: Clarksons Register, Company Data



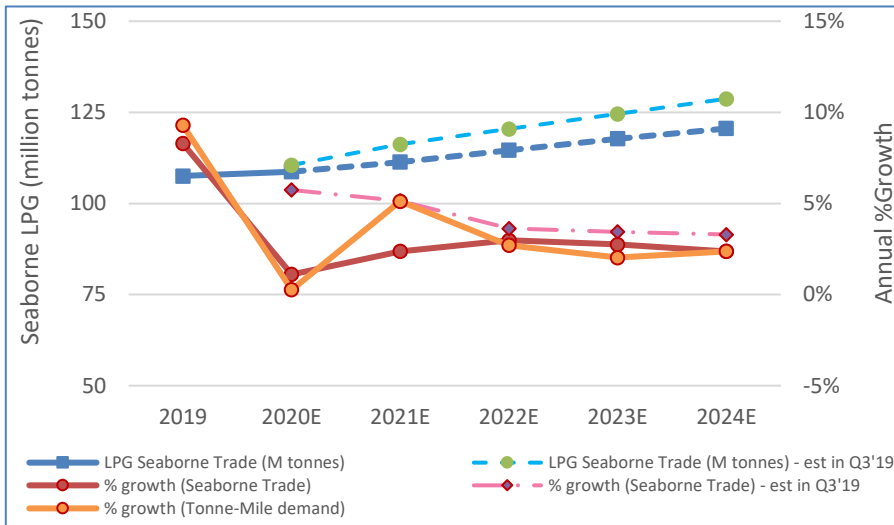
- 2 x 7,500cbm pressure vessel delivered in Q4 2020.
- 2 smaller sized pressure vessels reported as sold for scrap in Q4 2020.
- 14/3 newbuild **pressure** vessels to be delivered in 2021/22 representing a 3.8%/0.8% increase in existing fleet capacity.
- 1 newbuild small-sized **semi-ref** (non-Eth) vessel to be delivered in 2021 representing a 1.8% increase in existing fleet capacity.
- There are no small-sized (Eth) vessels on order.
- A scrapping pool of 9 pressure, 5 semi-ref (non-Eth) and 3 Eth vessels aged 30 years and over.

LPG Demand – lower growth this year



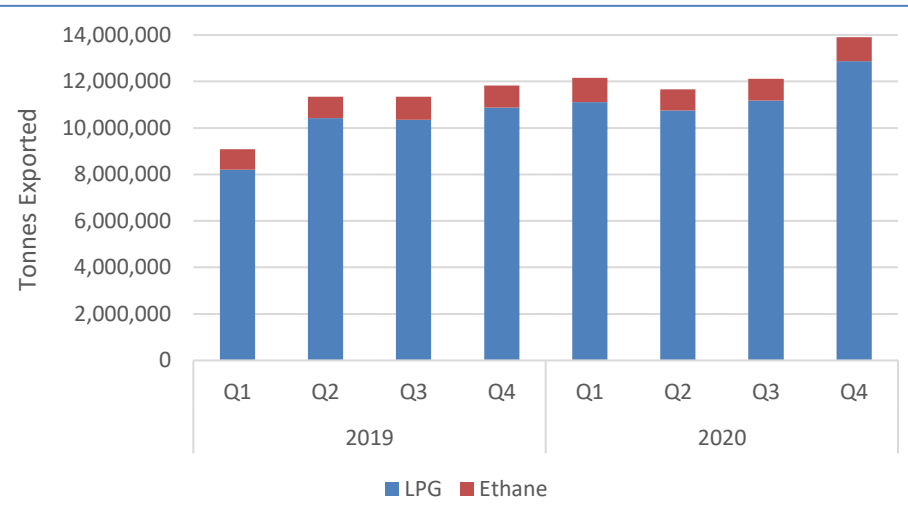
Global LPG Seaborne Trade 2020 = est. 108.5M Tonnes
2021 Demand Growth Forecast lowered (5.1% to 2.4%)

(Source: Drewry)



Q4'20 US Total LPG Exports +15% qoq, +18% yoy
Ethane +11% qoq, Total NGL +15% qoq

(Source: Kpler)



Q4 2020: Asia's Big LPG Importers Aggregate +1% qoq / China & India +3% & 12% yoy

(Source: Kpler)

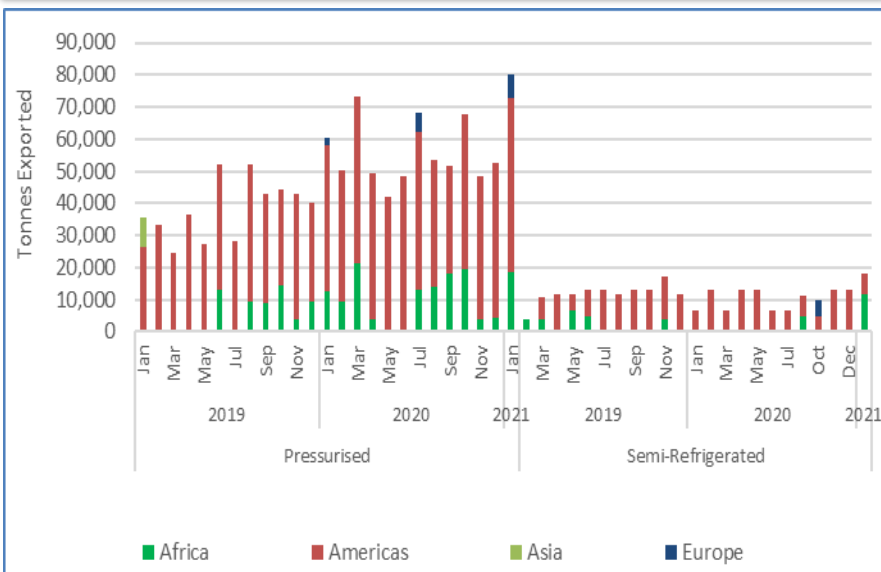
	2019				2020					
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q4 % qoq	Q4 % yoy
China	3,381,248	5,123,934	5,318,652	5,188,435	3,871,615	5,511,016	5,011,834	5,335,215	6%	3%
India	3,118,187	3,441,577	3,992,131	4,119,154	4,127,543	3,942,749	4,526,834	4,596,614	2%	12%
Japan	1,865,338	2,658,951	2,527,584	2,539,650	3,006,726	2,402,386	2,167,999	2,174,781	0%	-14%
S. Korea	1,057,855	1,746,984	2,430,205	2,114,607	2,120,313	2,230,587	2,138,262	1,911,307	-11%	-10%
Total	9,422,628	12,971,446	14,268,572	13,961,846	13,126,197	14,086,738	13,844,929	14,017,917	1%	0%

Larger Volume Import Demand: China (petrochemical) & India (retail, residential) remain key drivers.

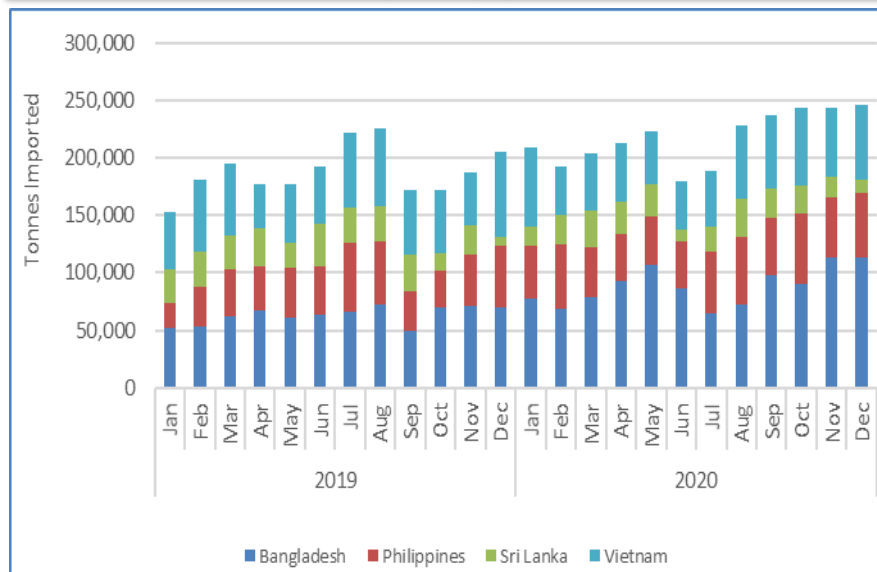
US LPG exports pick up, growing global domestic demand, recovery in PRC Petchem demand



US Pressure and small sized Semi-Ref Exports/month
Pr exports Q4'20 yoy +32%, pick-up of trans-Atlantic
(Source: Kpler)



Growing domestic demand for residential LPG drives import Growth/month
(Source: Kpler)

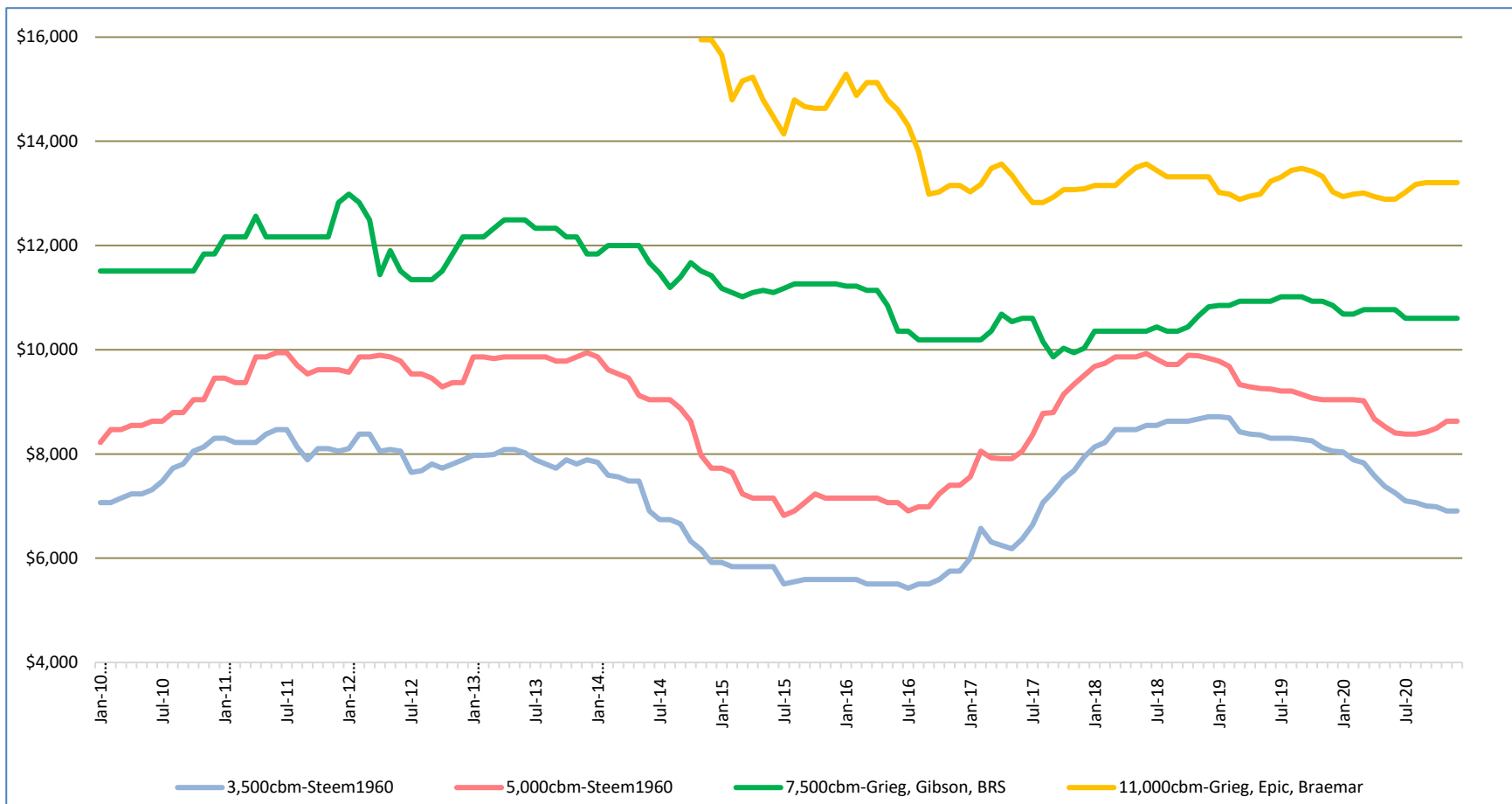


China Propylene Imports 1H20/2H20 -30%/-9% yoy as Covid-19 lockdowns ease up, derivatives demand increase
(Source: Argus, China Customs Data)

	2019				2020				% qoq	% yoy
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		
Propylene	775,296	801,672	744,248	805,975	476,738	620,526	773,821	635,869	-18%	-21%
Ethylene	719,511	674,299	602,119	513,827	466,227	479,654	551,043	480,876	-13%	-6%
VCM	178,909	267,969	251,297	287,919	185,113	267,168	296,651	206,175	-30%	-28%
Butadiene	91,805	66,540	34,862	97,147	103,267	143,037	159,643	49,315	-69%	-49%

Longer Term Market History

12 Month Time Charter Market (USD/day)



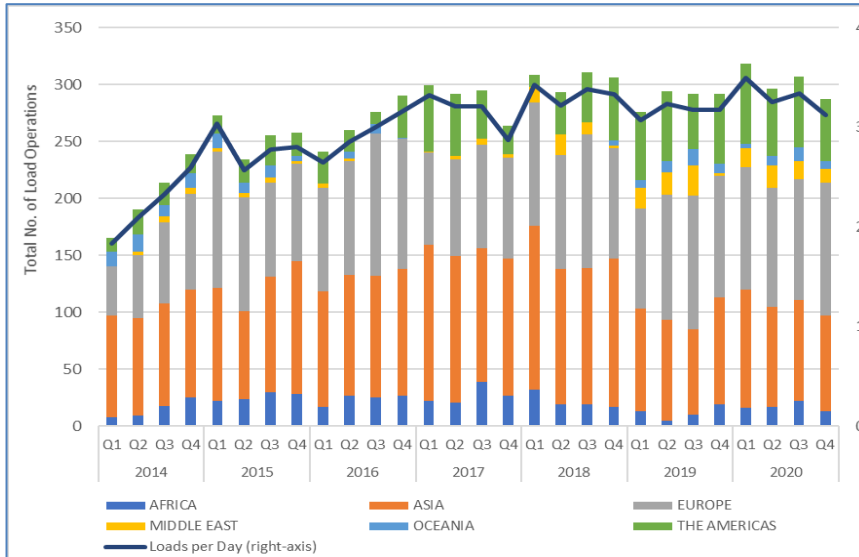
Q4 2020 – generally flat qoq, approximately -2% on the 3's, +2% on the 5's, 0% on the 7's, and +1% on the 11's

- 3,500cbm, 5,000cbm, 7,500cbm & 11,000cbm market daily rates averaged \$6,932, \$8,586, \$10,603 and \$13,205, respectively.
- Average rates -15% for 3,500cbm, -5% for 5,000cbm, -3% for 7,500cbm, and -0.4% for 11,000cbm, compared to Q4'19.

Geographical and Commodity Diversity Provides optionality and earnings stability



Diversified Geographical Trade Route Options Higher in Asia, Europe and the Americas



Diversified Geographical Location of Fleet (as of 01 Feb 2021)

Vessels by Segment	Americas	EMEA	Asia	Total Fleet
3,500cbm	2	-	3	5
5,000 – 6,300cbm	1	3	6	10
7,000 – 7,500cbm	2	11	2	15
9,500cbm	-	3	-	3
11,000cbm	2	6	2	10
Total	7	23	13	43
Fleet Capacity (cbm)				317,700
Avg. Vessel Size (cbm)				7,388

Benefits of Commodity & Geography

- ✓ Optionality on choice, Diversified earnings, Risk mitigation.
- ✓ Maximising seasonal demand and weather impact.
- ✓ Ability to flex between LPG and Petchem markets.
- ✓ Developing new customers, niche markets, and routes.
- ✓ Maximising operational efficiencies.

Cargo Operations Summary, Q4 2020

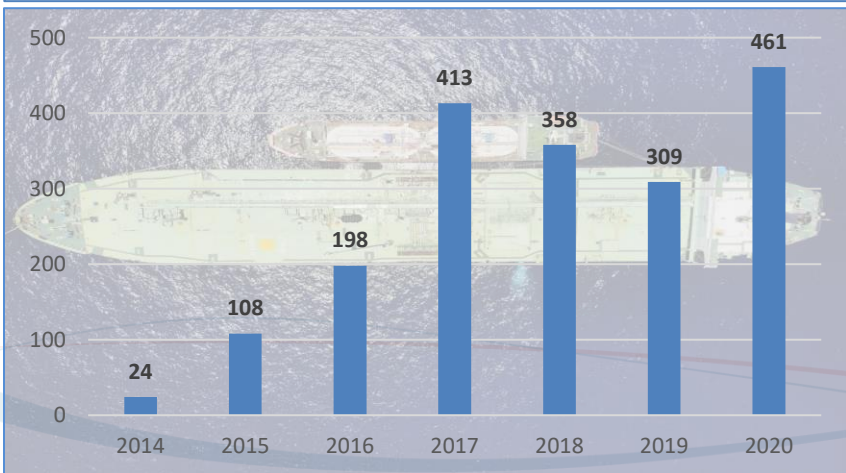
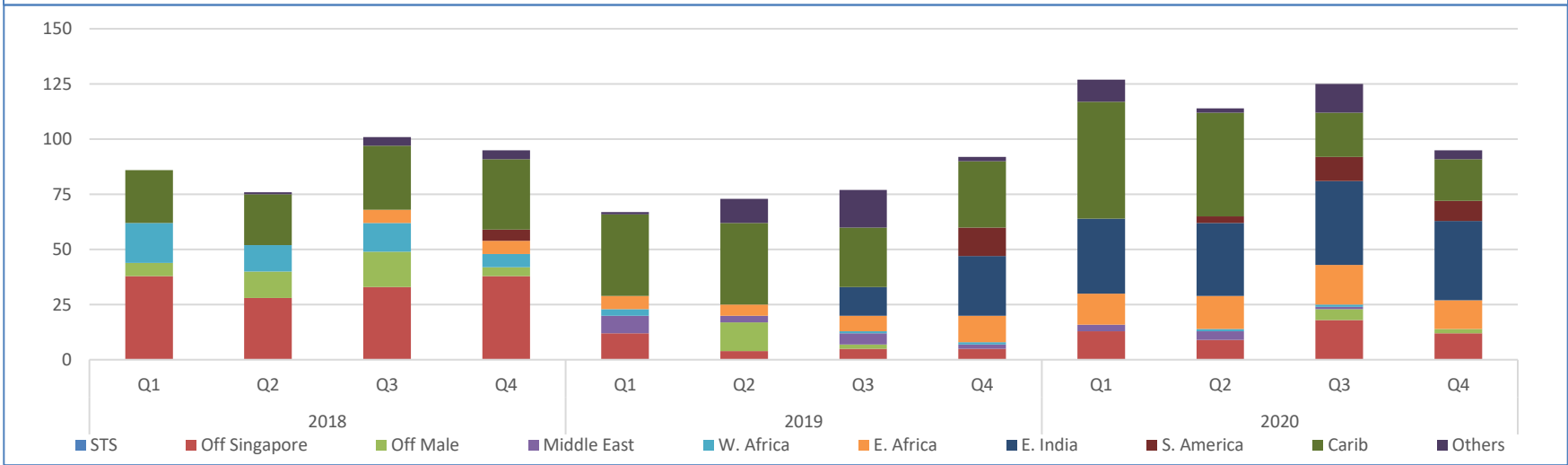
- ✓ Loaded 896,234 tonnes.
- ✓ 287 load operations.
- ✓ 3.1 loads ops every day.
- ✓ 628 cargo operations.
- ✓ 141 different ports.
- ✓ LPG (73%) 654,086 tonnes, Petchems (27%) 242,148 tonnes.

LPG break bulk trade

An Integral Part of the Global Seaborne LPG Supply Chain for all vessel sizes



Epic Gas Ship to Ship (STS) Operations by Region
 qoq - decreased off Singapore and East Africa but has remained high off East India



- ✓ 95 / 461 STS operations in Q4 2020 / FY 2020.
- ✓ FY 2020 - increased operations off East Coast of India and East Africa.
- ✓ Typically to allow access over last tonne-mile delivery, shallow waters, restricted berths.
- ✓ Complementary to LPG supply chain and delivery by VLGCs.
- ✓ Increasing demand for VLGC leading to reduced availability and increasing tonne / mile demand for smaller vessels on some routes.

Operating Metrics

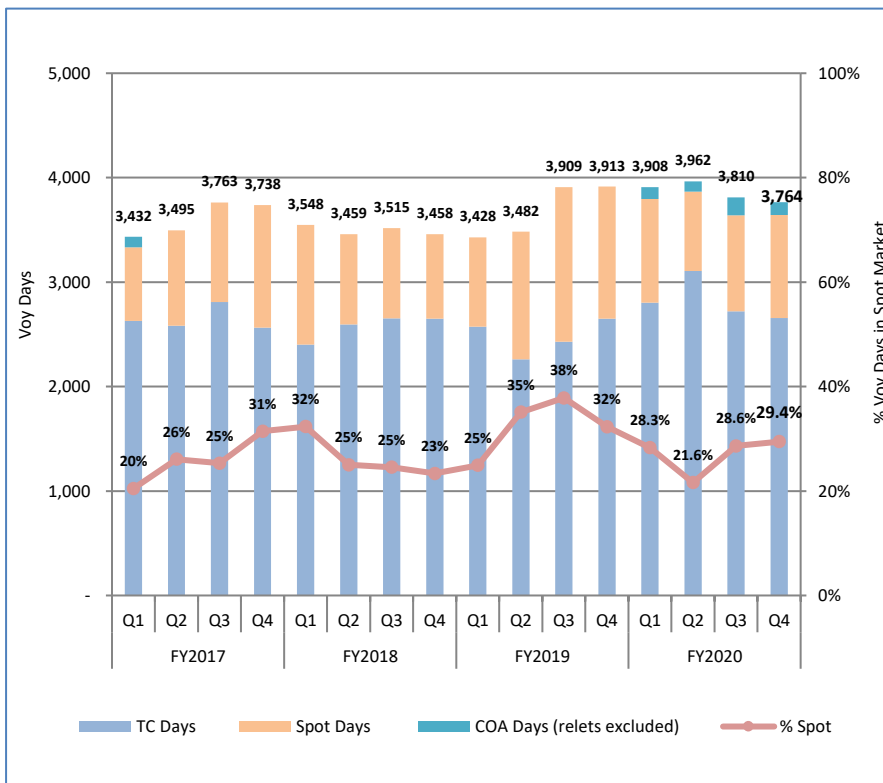


Operating Metrics

	Three Month Period Ended December 31,		Twelve Month Period Ended December 31,	
	2020	2019	2020	2019
OPERATING METRICS				
Average number of vessels in period (1)	42.6	43.8	43.6	41.4
Number of vessels as of period end	43	44	43	44
Average vessel age (years)	8.9	9.4	8.9	9.4
Fleet capacity at period end (cbm)	317,700	320,900	317,700	320,900
Gas fleet average size as of period end (cbm)	7,388	7,293	7,388	7,293
Fleet Calendar Days				
Fleet calendar days	3,915	4,026	15,948	15,099
Time Charter Days				
Time charter days	2,655	2,649	11,282	9,913
Spot Market Days				
Spot market days	986	1,264	3,658	4,819
COA Days (relets excluded)				
COA days (relets excluded)	123	-	504	-
Voyage days (2)				
Voyage days (2)	3,764	3,913	15,444	14,732
Fleet Utilisation (3)				
Fleet utilisation (3)	96.1%	97.2%	96.8%	97.6%
Fleet Operational Utilisation (4)				
Fleet operational utilisation (4)	94.2%	90.5%	93.6%	92.5%
Time charter equivalent earnings				
Per Calendar Day	\$9,823	\$9,388	\$10,053	\$9,632
Per Voyage Day	\$10,218	\$9,659	\$10,380	\$9,873
Operating expenses per Calendar Day (5)				
Operating expenses per Calendar Day (5)	\$4,007	\$4,407	\$4,276	\$4,330

- 1) The number of days each vessel was a part of our fleet during the period divided by the number of calendar days.
- 2) Calendar days net of off-hire days associated with major repairs, dry docks or special or intermediate surveys.
- 3) Calculated by dividing voyage days by fleet calendar days.
- 4) Calculated by dividing voyage days, excluding commercially idle days, by fleet calendar days.
- 5) TC-in vessel excluded.

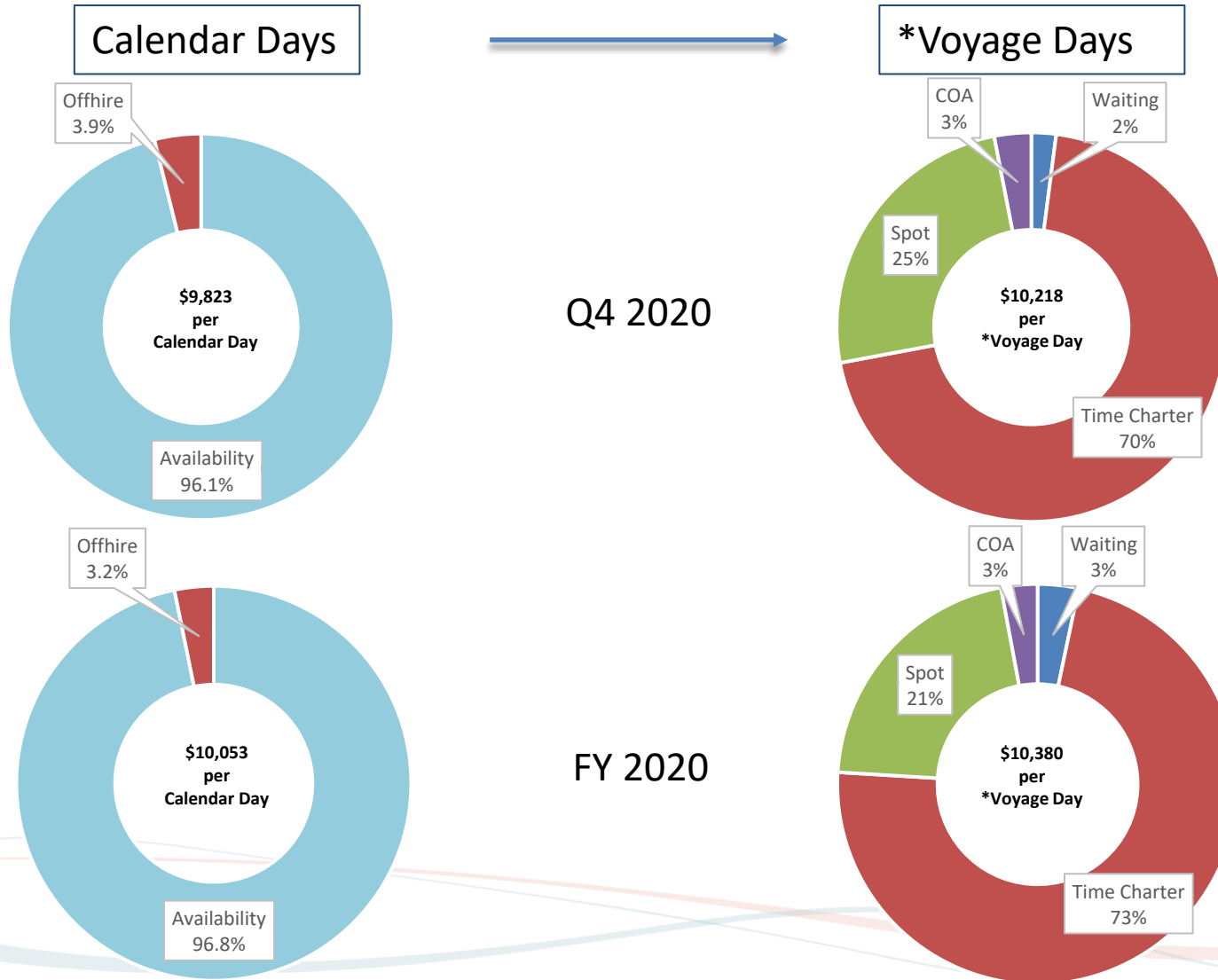
Voyage Days



Highlights

- Epic Gas has a loyal, consistent client base and focuses on meeting customer needs, with flexibility between time charter, voyage charter, contract of affreightment ('COA') and spot contracts – with 2020 seeing the return of some COA days.
- Maintenance is conducted as efficiently as possible, with minimal idle days – however the impact of Covid-19 created incremental costs and time in delivery of spares and dry docking during the period.

Fleet Performance – Days & Earnings



*Calendar days net of off-hire days associated with major repairs, dry dockings or special or intermediate surveys.

Key financials

Income Statement and Cash Flow FY2020



INCOME STATEMENT (UNAUDITED)

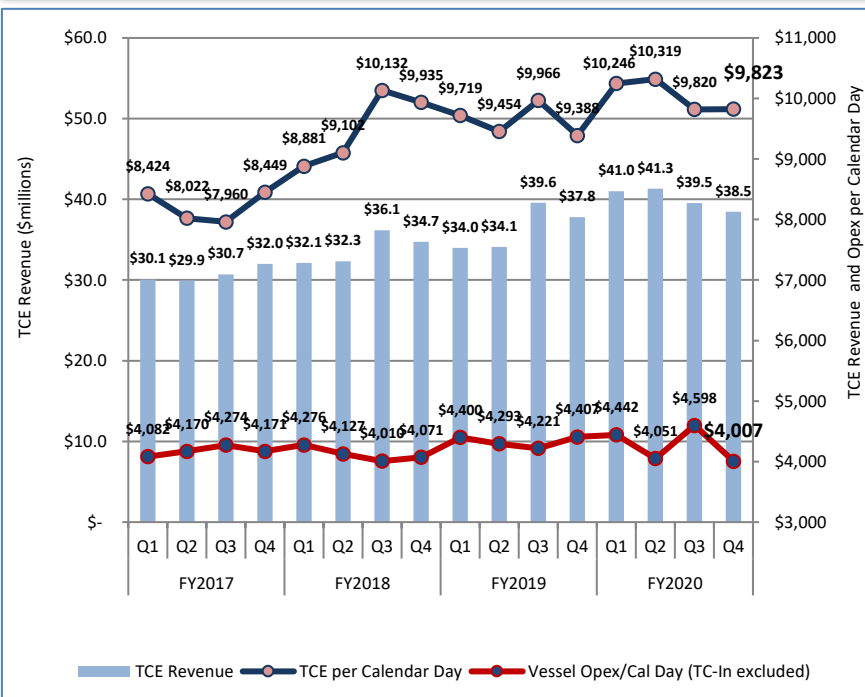
All amounts in \$ millions	Three Month Period Ended December 31,		Twelve Month Period Ended December 31,	
	2020	2019	2020	2019
Charter Revenue	44.2	43.0	183.2	169.8
Voyage Expenses	(5.8)	(5.1)	(22.9)	(24.3)
TCE Income	38.5	37.9	160.3	145.4
Management Revenue	0.0	0.2	0.2	0.7
Other Income/(expenses)	0.3	0.0	1.2	1.0
Address commissions	(0.8)	(0.8)	(3.5)	(3.1)
Charter-in costs	(4.1)	(4.7)	(17.7)	(19.1)
Vessel operating expenses	(15.2)	(17.0)	(65.3)	(62.9)
General and administrative expenses	(4.3)	(4.7)	(16.7)	(17.2)
EBITDA	14.4	10.9	58.5	44.9
Depreciation and amortisation	(7.7)	(7.7)	(32.0)	(30.5)
Gain/(loss) on sale of vessels	(1.5)	0.0	(5.0)	0.0
Provision for bad debt & claims	0.0	(0.4)	(0.4)	(0.3)
Operating Profit/(loss) (EBIT)	5.2	2.8	21.1	14.1
Derivative P&L	0.0	0.0	0.0	(1.7)
Interest and finance costs	(3.5)	(3.7)	(15.0)	(17.8)
Foreign exchange gain/(loss)	0.0	0.0	(0.0)	(0.1)
Finance Expense – Net	(3.4)	(3.7)	(15.0)	(19.5)
Profit/(loss) before income tax	1.7	(0.9)	6.1	(5.4)
Income tax expense	0.0	(0.0)	(0.2)	(0.3)
Net Profit/(Loss) after tax	1.7	(0.9)	5.9	(5.7)
Other Comprehensive Income/(Loss) (1)	1.1	0.5	(5.9)	(1.7)
Total Comprehensive Income/(Loss)	2.8	(0.4)	0.1	(7.5)

(1) From time to time, the Company enters into derivative contracts in the form of interest rate swaps to mitigate the risk of interest rate fluctuations. These derivatives are used to hedge the Company's borrowings. The unrealised mark to market gains or losses on these instruments are recognized under "Other Comprehensive Income / (Loss)".

STATEMENT OF CASH FLOWS (UNAUDITED)

All amounts in \$ millions	Twelve Month Period Ended December 31,	
	2020	2019
Cash from operating activities	40.0	27.9
Cash from investing activities	(6.6)	(136.6)
Cash from financing activities	(27.9)	133.3
Net Increase in cash and cash equivalents	5.5	24.7
Cash and cash equivalents at the beginning of the year	41.4	16.7
Cash and cash equivalents at the end of the period	46.9	41.4

Time Charter Equivalent ("TCE") Revenue and Opex



Highlights

- Increased average capacity of the fleet combined with effective cost management led to increased EBITDA by 30% Year on Year.
- Net Profit of \$5.9 million.
- Cash dividend of \$0.14069 per share.

Key financials

Balance Sheet 31 December 2020

BALANCE SHEET (UNAUDITED)

All amounts in \$ millions	As of 31 Dec 2020	As of 31 Dec 2019
ASSETS		
Cash and cash equivalents	46.9	41.4
Trade and other receivables	16.2	18.3
Inventories	2.5	4.9
Assets held for sale	8.6	0.0
Derivative financial instruments	0.3	0.0
Current assets	74.6	64.5
Trade and other receivables – Non-current	0.5	0.2
Restricted cash deposits	8.6	8.4
Property, plant, and equipment	567.0	606.3
Right-of-use Assets	25.8	26.4
Derivative financial instruments	0.0	0.1
Deferred tax assets	0.1	0.1
Non-current assets	602.0	641.5
TOTAL ASSETS	676.6	706.1
LIABILITIES AND SHAREHOLDERS' EQUITY		
Trade and Other Payables	16.4	23.5
Deferred income	9.6	10.4
Current income tax liabilities	0.2	0.2
Derivative liabilities	0.0	0.0
Capital lease liabilities	2.8	2.6
Borrowings	31.3	30.8
Lease liabilities	13.6	12.4
Current liabilities	73.8	79.9
Derivative financial instruments	6.3	0.3
Deferred income tax liabilities	0.1	0.1
Capital lease liabilities	7.5	10.2
Borrowings	282.0	306.9
Lease liabilities	11.4	13.4
Non-current liabilities	307.2	330.9
Total Liabilities	381.0	410.8
Share capital	399.9	399.9
Share option reserves	4.9	4.7
Accumulated losses	(103.1)	(109.0)
Accumulated other comprehensive income/(loss)	(6.2)	(0.3)
Total Equity	295.5	295.2
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	676.6	706.1



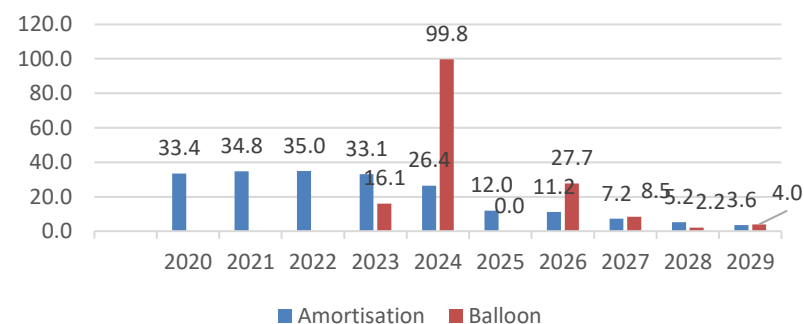
- **Conservative accounting**
Book value of vessels of \$566 million, below latest broker FMV estimates
- **Healthy cash position**
\$55.5 million
- **Sale and Purchase of Vessels**
Epic Borkum (7200cbm, 2000 built, unencumbered) and Epic Catalina (3500cbm, 2007 built) sold in September/November respectively.

Purchase option to buy Epic Beata (7500cbm, 2011 built) exercised, and completed in October.

Delivery of new build Epic Breeze (7500cbm, 2020 built) into a bareboat charter for a period of 6+1+1+1 years with purchase options.

- **Agreed to combine with Lauritzen Kosan A/S to create BW Epic Kosan**
Transaction expected to close by the end of Q1 2021.
- **Subsequent events**
Epic Corsica (3500cbm, 2009 built) sold in February 2021.
- **Loan profile:**
Bank debt and Finance leases: \$323.5 million (Net leverage of 47%)

No loan expiry until 2023



Summary and Outlook



Q4 & Full Year 2020 Summary

- ✓ Covid-19 impacting supply / demand balance.
- ✓ Full Year Net Profit after loss on sale of vessels.
- ✓ Healthy Cash position, and stable long-term financing, dividend declared.
- ✓ Increased costs and offhire related to Covid-19 crew changes
- ✓ Young fleet, reduced emissions.
- ✓ Agreed to combine with Lauritzen Kosan A/S to create BW Epic Kosan.

Outlook

- ✓ Covid-19, global supply and demand for LPG are disrupting our business operationally, both to the negative and positive.
- ✓ 2021 global LPG seaborne trade growth forecast is positive.
- ✓ Covid-19 is impacting economic growth/petrochemical demand. Asian demand growth for LPG remains positive, driven by China (petchem) and India (retail and residential).
- ✓ Ongoing & potential scrapping in both pressurised and semi-ref.
- ✓ Focus on IMO 2030 and IMO 2050.
- ✓ Combination with Lauritzen Kosan provides increased revenue stream within the LPG and petrochemical sectors, alongside opportunity for efficiency and synergy.

The Epic Gas Fleet

(as of 17th Feb 2021)



Vessel: 11,000 cbm				Vessel: 7,200-7,500			
	cbm	Built	Yard		cbm	Built	Yard
Epic Susak	11,000	2015	Sasaki	Epic Barbados	7,200	2001	Murakami Hide
Epic Susui	11,000	2015	Sasaki	Epic Bermuda	7,200	2001	Murakami Hide
Epic Sicily	11,000	2015	Sasaki	Epic Barnes	7,200	2002	Murakami Hide
Epic Sula	11,000	2015	Kyokuyo	Epic Bali	7,200	2010	Kyokuyo
Epic Sunter	11,000	2015	Kyokuyo	Epic Borneo	7,200	2010	Kyokuyo
Epic Samos	11,000	2016	Kyokuyo	Epic Bell*	7,200	2014	Kyokuyo
Epic Sentosa	11,000	2016	Kyokuyo	Epic Bird*	7,200	2014	Kyokuyo
Epic Shikoku	11,000	2016	Kyokuyo	Epic Bolivar	7,500	2002	Shin Kurushima
Epic Sardinia*	11,000	2017	Kyokuyo	Epic Breeze*	7,500	2020	Kyokuyo
Epic Salina	11,000	2017	Kyokuyo	Epic Burano	7,500	2002	Watanabe
Sub Total 10 Vessels	110,000	cbm		Epic Boracay	7,500	2009	Murakami Hide
				Epic Beata	7,500	2011	Murakami Hide
Vessel: 9,500 cbm				Vessel: 3,500 cbm			
	cbm	Built	Yard		cbm	Built	Yard
Epic Madeira	9,500	2006	Miura	Epic Borinquen	7,500	2016	Sasaki
Epic Manhattan	9,500	2007	Miura	Epic Bonaire	7,500	2016	Sasaki
Westminster**	9,500	2011	Miura	Epic Baluan	7,500	2017	Sasaki
Sub Total 3 Vessels	28,500	cbm		Sub Total 15 Vessels	110,400	cbm	
Vessel: 5,000-6,300 cbm				Vessel: 3,500 cbm			
	cbm	Built	Yard		cbm	Built	Yard
Epic St. George	5,000	2007	Shitanoe	Epic Cobrador*	3,500	2009	Kanrei
Epic St. Kitts	5,000	2008	Kanrei	Epic Cordova*	3,500	2009	Kanrei
Epic St. Martin	5,000	2008	Kanrei	Epic Caledonia	3,500	2014	Kitanihon
Epic St. Lucia	5,000	2008	Sasaki	Epic Curacao	3,500	2014	Kitanihon
Epic St. Vincent	5,000	2008	Sasaki	Sub Total 4 Vessels	14,000	cbm	
Epic St. Croix	5,000	2014	Sasaki				
Epic St. Thomas	5,000	2014	Sasaki				
Epic St. Agnes	5,000	2015	Kitanihon				
Epic St. Ivan	5,000	2015	Kitanihon				
Epic Balta	6,300	2000	Higaki				
Sub Total 10 Vessels	51,300	cbm					

*Bareboat **TC-in

Overall Total of 42 Vessels, and 314,200 cbm

Key Information on Epic Gas' Shares



Euronext Growth Oslo: EPIC



Source: Euroland

Market Cap (30/10/20)	-:	NOK 1,631.2 M
Shares Outstanding	-:	106.6M